

FINCA is an American Financial Institution operating in Eurasia, the Middle East, Africa and Latin America, serving over 2.7 million clients. In terms of operational efficiency FINCA Kosovo announces:

## **VACANCY BRANCH MANAGER – PEJË**

### **JOB BRIEF:**

We are looking for talented Branch Manager to assign and direct all work performance in the branch and to supervise all areas of operations. Branch Manager will manage staff, foster a positive environment and ensure customer satisfaction and proper branch operations.

### **RESPONSIBILITIES:**

- Direct all operational aspects of the branch including sales, customer service, human resources and administration
- Assess local market conditions and identify current and prospective business development opportunities
- Develop business plans and meet branch objectives
- Bring out the best of branch's personnel by providing training, coaching, development and motivation
- Stay abreast of competing markets and report on market movement and penetration

### **SKILLS AND QUALIFICATIONS:**

- Proven management experience
- Results driven and customer focused
- Good understanding and knowledge of local market
- Excellent organizational skills
- Excellent command of English language
- Leadership and human resources management skills
- University Degree in Economics or in a related field
- Driving license

Please send your CV and a motivation letter to the e-mail address: [recruitment.hr@fincakosovo.org](mailto:recruitment.hr@fincakosovo.org) or apply online through website [www.fincakosovo.org](http://www.fincakosovo.org). The title should state the position of the job and the place. Applications submitted in other forms are not considered.

**Only selected candidates will be contacted. Female candidates are strongly encouraged to apply.**  
**The application deadline is until 26.07.2021**

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